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# Hughes Hubbard & Reed

## Hughes Hubbard Helps Greenbriar Buy Transplace

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Hughes Hubbard & Reed advised Greenbriar Equity Group LLC in its acquisition of Transplace, the Texas logistics firm for the trucking industry, from an affiliate of CI Capital Partners, a New York-based private equity firm. The CI affiliate purchased Transplace in 2009. The deal was announced May 28 but the terms were not disclosed.

Founded in 2000 as a collaboration among six of the largest freight carriers in the US, the company is highly regarded as one of the leading third-party logistics providers in the nation. Transplace has more than \$1.3 billion in gross revenue from 700 customers across different sectors. The company helps Fortune 1000 customers manage complex logistics and shipping needs via its proprietary transportation management system.

"We expect to further grow the company across the full range of its service offerings to continue providing value to existing and new customers," said Jill Raker, managing director at Greenbriar.

Greenbriar, a private equity firm with more than \$2 billion of committed capital, focuses exclusively on the global transportation industry, including companies in logistics and distribution, freight and passenger transport, aerospace and defense, automotive and related sectors.

The Hughes Hubbard team that worked on this matter included Ken Lefkowitz, Chuck Samuelson, Steve Greene, Spencer Harrison, Sam Sultanik, Andy Braiterman, Susan Campbell, Derek Adler, Mark Denham, Gloria Nusbacher, Wayne Josel, Kate O'Donnell, Christine Lamsvelt, Alex Bogdan, Erin DeCecchis, Kyle Leingang, Karen Goldberg, Justin Greenbaum and Daniel Whyte.

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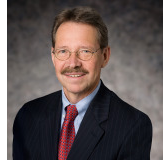
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