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# Hughes Hubbard & Reed

## HHR Helps Mizkan Expand Condiment Business With Purchase of Border Foods

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Hughes Hubbard represented Mizkan Americas, a leading condiment manufacturer, in its acquisition of Border Foods, Inc® from Ares Capital. The acquisition builds on parent company Mizkan Group's plans for global expansion of its retail, branded, food ingredients and food services businesses. It also builds upon an existing relationship for Mizkan, which has acted as a supplier to Border Foods®. The firm advised Mizkan on all aspects of the transaction.

Mizkan Americas is a leading condiment producer in the U.S. The company sells across all channels of trade, including branded retail, private label retail, food service and food ingredients. With a history that spans over 200 years, the company oversees 14 manufacturing plants that serve the retail, food service, specialty Asian and food ingredient trade channels.

Parent company The Mizkan Group is based in Handa City, Japan; has a stable of well-known international brands under its umbrella; and operates facilities in Japan, China, the United Kingdom, the U.S., Thailand, Singapore, Hong Kong and Taiwan.

Located in Deming, New Mexico, Border Foods is the nation's oldest and most established processor of green chile, jalapeno and tomatillo peppers and a manufacturer of enchilada sauces for the branded and private label markets. Winchester Capital initiated the Border Foods acquisition and advised Mizkan Americas.

Peter Langenberg, Brian McEvoy, George Furst, Bruce Goldberger, Erin DeCecchis and Michael Sahouri worked on the transaction.

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**Peter Langenberg**



**Erin E. DeCecchis**

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