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Overview

Hughes Hubbard has a long history of achieving successful results for Japanese companies and financial institutions. We have protected their interests in disputes and government investigations, advised them on major transactions, and partnered with them to further their business objectives. We understand Japanese business practices and represent Japanese companies in a way that is compatible with their corporate culture.

To further our Japanese practice, we maintain an office in Tokyo supported by highly credentialed attorneys from all of our offices, including lawyers who have lived and worked in Japan and speak Japanese. We also pride ourselves on our ability to work with Japanese law firms to bring the best possible service and results to our clients efficiently and cost-effectively. We are known for our ability to work well with others, and our success in assisting our Japanese clients reflects this team-based approach.

Selected Representations

Taisei

Our team advised Taisei on its first investment in U.S. commercial real estate. The project involved two prestigious office buildings in a major U.S. city.

TEPCO

We led Tokyo Electric Power Company (TEPCO) to success in a uranium supply contract dispute when a tribunal of international arbitrators rejected the bulk of a \$700 million claim brought by Canada's largest uranium mining company.

Sojitz Aerospace Corp.

We won a sweeping victory for Sojitz's New York subsidiary in a complex arbitration brought by Goodrich Corporation. The arbitration panel rejected all of Goodrich's claims, granted Sojitz's counterclaims and awarded Sojitz the cost and expenses of the arbitration.

Marubeni Corp.

In what was regarded as one of the largest FCPA enforcement actions in U.S. history, Hughes Hubbard successfully resolved bribery charges for our client, Marubeni Corp.

Polyplastics Co., Ltd.

We represented Polyplastics, a global manufacturer of engineering plastics and polymers, in a \$1.6 billion transaction that saw one of its joint venture partners buy out the other joint venture partner. The deal required the restructuring of various agreements and the drafting of complex cross-licensing agreements for intellectual property.

Pharmaceutical Defense

We are currently coordinating the defense of a global pharmaceutical company in product liability litigation throughout Japan. The cases involve one of the company's top selling products.

Automotive Parts Manufacturer

We helped a Japanese auto parts company successfully pursue claims arising out of a worldwide recall of auto parts that it purchased from a Tier 2 supplier. We brought litigation in the United States against the Tier 2 supplier and advised our client on global claims exceeding \$350 million.

