

# Hughes Hubbard Stocks Up on Finance Lawyers, Amid Strategy to Build 'Premier' Practice

By Ryan Harroff

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**H**ughes Hubbard & Reed added a new partner to its banking and financial services practice on Monday, the third addition to that team so far in 2025, amid a broader firm strategy of building out its finance offerings.

Andrés Berry started at Hughes Hubbard on Monday in its New York office, after eight years working at Clifford Chance in a counsel position. Berry's addition to the firm comes just after Daniel Leslie joined the firm at the beginning of the month from Canadian firm Fasken, and almost three months after Francis McCabe came on board from Norton Rose Fulbright in April as a partner.

Hughes Hubbard has been making a series of additions, including a new chief marketing and business development officer, Kevin Iredell, since the firm increased profits in 2024. Revenue improved modestly last year, but profits per equity partner grew by 24%, even with an increase in equity partners.

Robb Patryk, the firm's managing partner, said in a Monday interview that Berry and other recent additions to the banking and financial services practice were brought on as part of its strategy to expand its financial offerings.

"You know, largely when the market looks at us, they look at us as one of the premier aircraft finance practices," Patryk said. "We want the market to

look at us as a premier finance practice, with a capital F. Whatever kind of financing you need."

Building out the firm's finance offerings to serve clients in any type of financing is key to the strategic plan Patryk and firm chair Neil Oxford implemented when they

entered their respective roles at the firm in 2024, Patryk said. Clients have been telling firm lawyers that they would like to have them on more of their finance matters, Patryk said, adding that attorneys like Berry are coming in with a wealth of experience to make that happen.

Berry has what Patryk described as a "wider area of practice" in the financial wheelhouse, from net asset value financing to sovereign debt to project finance, and he also has a "particular bent" toward Latin America. Patryk said that part of what he enjoys about adding attorneys like Berry to the firm is the "energy and vibe" that they bring with them to help the firm develop into something more.

In a Monday statement on his move to the firm, Berry said that he is excited to have greater flexibility and resources to serve his clients at Hughes Hubbard.



**Andrés Berry, of  
Hughes Hubbard & Reed.**

Courtesy photo