

**Yasuo Okamoto**

**New York/Tokyo**

Gaikokuho-Jimu-Bengoshi, Practice Co-Chair  
yasuo.okamoto@hugheshubbard.com

**Seth Rothman**

**New York**

Partner, Practice Co-Chair  
seth.rothman@hugheshubbard.com

**Derek Adler**

**New York**

Partner  
derek.adler@hugheshubbard.com

**Robert B. Bell**

**Washington, D.C.**

Partner  
robert.bell@hugheshubbard.com

**James Dabney**

**New York**

Partner  
james.dabney@hugheshubbard.com

**Hagit Muriel Elul**

**New York**

Partner  
hagit.elul@hugheshubbard.com

**Ryan Fayhee**

**Washington, D.C.**

Partner  
ryan.fayhee@hugheshubbard.com

**Rita Haeusler**

**Los Angeles**

Partner  
rita.haeusler@hugheshubbard.com

**Paul Marston**

**Tokyo**

Gaikokuho-Jimu-Bengoshi  
paul.marston@hugheshubbard.com

**Matthew Nicely**

**Washington, D.C.**

Partner  
matthew.nicely@hugheshubbard.com

# Hughes Hubbard & Reed Japan Practice



Hughes Hubbard & Reed LLP  
A New York Limited Liability Partnership  
One Battery Park Plaza  
New York, New York 10004-1482 • +1 (212) 837-6000

Kojimachi Place • 9th Floor • 2-3 Kojimachi, Chiyoda-ku  
Tokyo 102-0083 Japan • (011) (81) (3) 6272-5831

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# Overview

Hughes Hubbard has a long history of representing Japanese companies and financial institutions. We have protected their interests in disputes and government investigations, advised them on major transactions, and partnered with them to further their business objectives. Through our experience, we have come to understand Japanese business practices and culture, and we represent Japanese companies in a way that is compatible with the way they work.

To further our Japanese practice, we maintain an office in Tokyo that is supported by highly credentialed attorneys from all of our offices, including lawyers who have lived and worked in Japan and speak Japanese. Our success in assisting Japanese clients with their most sophisticated extraterritorial and multijurisdictional matters reflects this team-based approach.

We also pride ourselves on our ability to work with Japanese law firms to bring the best possible service and results to our clients efficiently and cost-effectively. Many of our matters involve multiple law firms working together in the client's best interest, and our ability to work well with others has long been a defining characteristic of our firm.

# Selected Representations

## **Japanese Steelmakers**

We achieved a significant victory for the Japanese specialty steel industry when the U.S. International Trade Commission (ITC) ended anti-dumping duties on stainless steel bars from Japan.

## **TEPCO**

We led Tokyo Electric Power Company (TEPCO), the largest electric utility in Japan and the fourth largest in the world, to success in a uranium supply contract dispute when a tribunal of international arbitrators rejected the bulk of a \$700 million claim brought by Canada's largest uranium mining company.

## **Sojitz Aerospace Corp.**

We won a sweeping victory for Sojitz's New York subsidiary in a complex arbitration brought by Goodrich Corporation. The arbitration panel rejected all of Goodrich's claims, granted Sojitz's counterclaims and awarded Sojitz the cost and expenses of the arbitration.

## **Marubeni Corp.**

In what was regarded as one of the largest FCPA enforcement actions in U.S. history, Hughes Hubbard successfully resolved bribery charges for our client, Marubeni Corp.

## **Isetan Company Limited**

We successfully steered Isetan through a high-profile Chapter 11 restructuring of Barneys New York, as well as related litigation and arbitration. We obtained a multimillion-dollar judgment against the individual owners of Barneys and achieved a result for Isetan that was widely hailed as a major victory.

## **Chugai Pharmaceutical Co., Ltd.**

We represented this Japanese pharmaceutical company in a complex multibillion-dollar transaction involving the U.S. law aspects of its sale of a 50.1% interest to F. Hoffmann-La Roche Ltd. and the spin-off to the shareholders of its U.S. subsidiary.

## **Auto Parts Investigations**

We achieved successful results for our Japanese clients in the U.S. Department of Justice criminal antitrust investigations. In resolving a four-year investigation of an auto parts manufacturer, we obtained a near-record-setting cooperation discount. In six other investigations, we helped eight senior executives, who were targets of the DOJ investigations, avoid indictment or even public mention of their names.

