



# International Trade & Sanctions

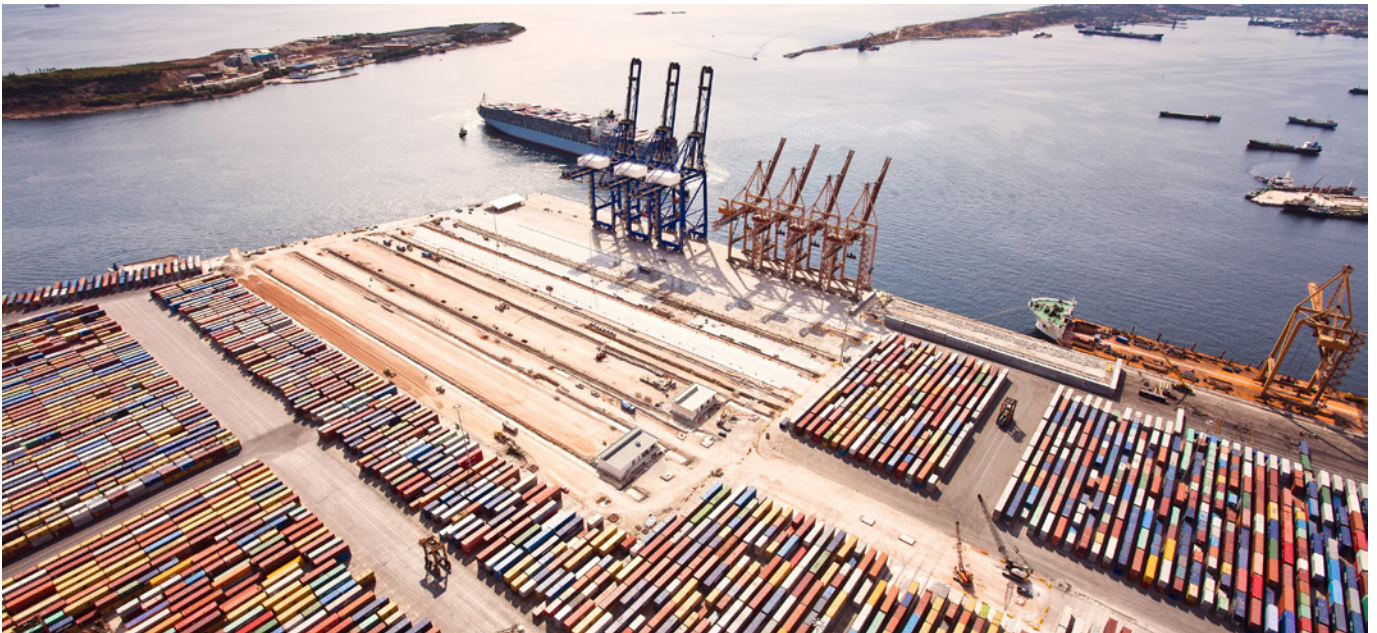
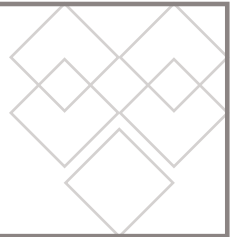
2020



PROFILED:

**RYAN FAYHEE**

Hughes Hubbard & Reed LLP



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## International Trade & Sanctions



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### PERSONAL BIOGRAPHY

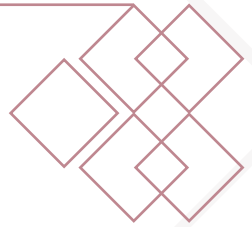
**Ryan Fayhee** is a partner with Hughes Hubbard & Reed and a former senior prosecutor and national security official with the US Department of Justice. Mr Fayhee draws upon a multidisciplinary skillset to assist corporations, boards of directors, audit committees, and senior executives facing high-profile reputational risks and incident response, often involving US and foreign regulators and enforcement authorities, political stakeholders and the media. He also advises clients on strategic opportunities, governance and compliance best practices, acquisition due diligence, and national security reviews before the Committee on Foreign Investment in the United States.

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Hughes Hubbard &amp; Reed LLP

**Q&A WITH RYAN FAYHEE****Could you provide an insight into how you approach your work? What drives and motivates you?**

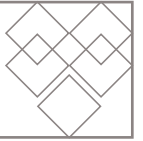
◆ We draw upon a multidisciplinary skillset to assist corporations, boards of directors, audit committees, and senior executives facing high-profile reputational risks and incident response, often involving US and foreign regulators and enforcement authorities, political stakeholders and the media. We are motivated and driven by the trust clients place in us to help them navigate these complex challenges. There is no greater reward than achieving a positive outcome for our clients.

**What strengths and characteristics do you, your team and your firm strive to demonstrate to clients?**

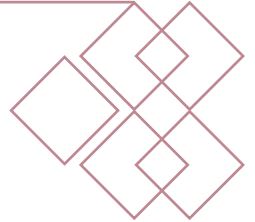
◆ First and foremost, our team is committed to providing outstanding client service. We pick up the phone every time it rings. We give quality legal advice and we give it on time. As sanctions continue to be the 'go-to' foreign policy and national security tool used to target a broad array of extraterritorial conduct in a diverse set of industries across the globe, multinational clients are very sophisticated and understand both the risks and the opportunities. Beyond the investigations and enforcement matters in which I specialise, it is essential that our team understand in detail our key clients' business processes, sales and distribution networks, and the product offerings themselves. This situates us to give informed practical advice to enable investments in compliance tailored to priority risks areas.

**RYAN FAYHEE**

Hughes Hubbard &amp; Reed LLP



**Reflecting on your area of expertise, how do you see this sphere of the market shaping up over the coming months? Are any exciting trends or developments on the horizon?**

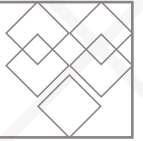


◆ We have seen the US government better resource and prioritise enforcement actions targeting China as means to achieve broader foreign policy and national security goals. Beyond the issues presented in the bi-lateral relationship, through secondary sanctions and the targeting of Chinese banks and the shipping industry in enforcement actions, the US has, more than at any other moment in our history, isolated Iran and North Korea. We also continue to see enforcement actions aggressively targeting banks outside of global financial centres to target sanctions evasion in the financial industry. We anticipate that these areas will continue to be a priority for the foreseeable future and continue well into the Biden administration. ■

**"BEYOND THE INVESTIGATIONS AND ENFORCEMENT MATTERS IN WHICH I SPECIALISE, IT IS ESSENTIAL THAT OUR TEAM UNDERSTAND IN DETAIL OUR KEY CLIENTS' BUSINESS PROCESSES, SALES AND DISTRIBUTION NETWORKS, AND THE PRODUCT OFFERINGS THEMSELVES. "**

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Hughes Hubbard &amp; Reed LLP

**REPRESENTATIVE ENGAGEMENTS**

- ◆ Represented the board of directors of a multinational company in a high-profile internal investigation into allegations of terrorist financing, sanctions and money-laundering activities.
- ◆ Represented a multinational technology company in a congressional investigation and subsequent constitutional litigation challenging novel government-wide debarment and suspension actions.
- ◆ Represented a multinational luxury goods company in a congressional investigation involving allegations of sanctions violations and related money-laundering activities of third parties.
- ◆ Represented a non-US CEO under indictment by DOJ for sanctions violations.
- ◆ Represented a global technology company in an internal investigation and OFAC disclosure related to potential sanctions violations.
- ◆ Represented a foreign oil and gas company in a DOJ sanctions investigation that resulted in a criminal declination.
- ◆ Represented a multinational real estate firm in a Financial Crimes Enforcement Network (FinCEN) investigation involving allegations of kleptocracy and related money-laundering activities.

